# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### **FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarter Ended March 31, 2002

Commission File Number **0-13611** 

## SPARTAN MOTORS, INC.

(Exact Name of Registrant as Specified in Its Charter)

**Michigan** (State or Other Jurisdiction of Incorporation or Organization)

38-2078923 (I.R.S. Employer Identification No.)

1165 Reynolds Road Charlotte, Michigan

**48813** (Zip Code)

(Address of Principal Executive Offices)

Registrant's Telephone Number, Including Area Code: **(517) 543-6400**Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of

1934 during the preceding 12 months (or for such shorter period that the such filing requirements for the past 90 days.	e registrant was required to file such reports), and (2) has been subject to
Yes <u>X</u>	No
Indicate the number of shares outstanding of each of the issuer's classed	es of common stock, as of the latest practicable date.
<u>Class</u>	Outstanding at April 30, 2002
Common stock, \$.01 par value	11,365,692 shares

# SPARTAN MOTORS, INC.

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#### PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

# SPARTAN MOTORS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

March 31, 2002 December 31, 2001 **ASSETS** (Unaudited) **Current assets:** \$ Cash and cash equivalents 1,286,719 4,192,785 Accounts receivable, less allowance for doubtful accounts of \$461,000 in 2002 25,774,877 and \$446,000 in 2001 28,468,207 Inventories (Note 4) 24,003,529 23,587,813 3,777,258 3,777,269 Deferred tax benefit 1,538,416 1,619,503 Other current assets Current assets of discontinued operations 1,519,724 1,537,915 **Total current assets** 60,593,853 60,490,162 Property, plant, and equipment, net 12,405,214 11,288,223 Deferred tax benefit 1,183,836 1,183,836

Goodwill, net of accumulated amortization of \$1,712,000 in 2002 and 2001 Other assets	4,543,422 183.580	4,543,422 106,176
Total assets	\$ 78,909,905	\$ 77,611,819

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# SPARTAN MOTORS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Continued)

	I	March 31, 2002	Dece	mber 31, 2001
		(Unaudited)		
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	15,634,343	\$	13,850,182
Other current liabilities and accrued expenses	Ψ	3,129,323	Ψ	1,851,199
Office current habilities and accided expenses		0,120,020		1,001,100
Accrued warranty		3,424,019		3,510,316
Accrued customer rebates		462,682		380,171
Accrued taxes on income		2,601,210		1,241,325
Accrued compensation and related taxes		1,786,150		1,740,563
Accrued vacation		1,170,094		1,118,200
Deposits from customers		4,021,343		3,807,185
Current portion of long-term debt		3,100,000		2,005,079
Current liabilities of discontinued operations		1,795,556		1,795,556
Total current liabilities		37,124,720	*	31,299,776
Long-term debt				9,400,000
Charahaldara' aguitu				
Shareholders' equity:				
Preferred stock, no par value: 2,000,000				
shares authorized (none issued)				
Common stock, \$.01 par value, 23,900,000				
shares authorized, issued 11,040,432 and		440 404		407.004
10,722,142 shares in 2002 and 2001, respectively		110,404		107,221
Additional paid in capital		22,689,202		21,133,937
Retained earnings		18,985,579		15,670,885
Total shareholders' equity		41,785,185		36,912,043
Total liabilities and shareholders' equity	\$	78,909,905	\$	77,611,819

See Notes to Condensed Consolidated Financial Statements.

# SPARTAN MOTORS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

Three Months Ended March 31, 2002 2001 Sales \$ 66,718,546 58,657,558 Cost of products sold 49,528,793 54,493,496 **Gross profit** 12,225,050 9,128,765 Operating expenses: Research and development 1,927,909 1,596,060 Selling, general and administrative 5,457,561 4,428,758 **Operating income** 4,839,580 3,103,947 Other income / (expense): Interest expense (90,576)(526,787)Interest and other income (expense) (55,014)105,078 Earnings before taxes on income 4,693,990 2,682,238 Taxes on income 1,454,738 1,214,186 Net earnings from continuing operations 3,239,252 1,468,052 Discontinued operations: Gain on disposal of Carpenter 75,442 **Net earnings** \$ 3,314,694 \$ 1,468,052 Basic net earnings per share: Net earnings from continuing operations 0.30 0.14 Gain from discontinued operations: Gain on disposal of Carpenter 0.01 \$ 0.31 \$ 0.14 Basic net earnings per share Diluted net earnings per share: \$ Net earnings from continuing operations 0.29 0.14 Gain from discontinued operations: Gain on disposal of Carpenter 0.01

Diluted net earnings per share	\$	0.30	\$	0.14
Basic weighted average common shares outstanding		10,881,000	,	10,518,000
Diluted weighted average common shares outstanding	,	11,235,000	,	10,523,000

See Notes to Condensed Consolidated Financial Statements.

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# SPARTAN MOTORS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (UNAUDITED)

					<del></del>			
	Number of Shares	Common Stock		Additional Paid In Capital		Retained Earnings		Total
Balance at January 1, 2002	10,722,142	\$	107,221	\$	21,133,937	\$	15,670,885	\$36,912,043
Net proceeds from exercise of stock options Comprehensive income: Net earnings	318,290		3,183		1,555,265		3,314,694	1,558,448 3,314,694
Balance at March 31, 2002	11,040,432	\$	110,404	\$	22,689,202	\$	18,985,579	\$41,785,185

See Notes to Condensed Consolidated Financial Statements.

Three Months Ended March 31,

		2002	2001
Cash flows from operating activities:			
Net earnings from continuing operations	\$	3,239,252 \$	1,468,052
Adjustments to reconcile net earnings to net cash			
provided by operating activities:			
Depreciation		439,224	416,355
Amortization		·	104,251
Loss on sales of assets			2,800
Decrease (increase) in assets:			,
Accounts receivable		(2,693,330)	4,982,104
Inventories		(415,716)	165,897
Federal taxes receivable			4,140,844
Other assets		3,694	(43,923)
Increase (decrease) in liabilities:		0,00	(10,020)
Accounts payable		1,784,161	(930,222)
Other current liabilities and accrued expenses		1,278,124	(739,986)
Accrued warranty		(86,297)	99,355
Accrued customer rebates		82,511	(5,055)
Taxes on income		1,359,885	(0,000)
Accrued vacation		51,894	178,750
Accrued compensation and related taxes		45,587	(455,455)
Deposits from customers		214,158	255,834
Total adjustments		2,063,895	8,171,549
Net cash provided by continuing operating activities		5,303,147	9,639,601
Net cash provided by (used in) discontinued operating			
activities		93,633	(746,773)
Net cash provided by operating activities		5,396,780	8,892,828
Cash flows from investing activities:			
Purchases of property, plant and equipment		(1,556,215)	(409,928)
Proceeds from sales of property, plant and equipment		<b></b>	8,000
Net cash used in investing activities	-	(1,556,215)	(401,928)

(Continued)

## Three Months Ended March 31,

	2002	2001		
Cash flows from financing activities:  Payments on notes payable  Payments on long-term debt  Net proceeds from the exercise of stock options	\$ (8,305,079) 1,558,448	\$	(30,000) (8,603,809) 	
Net cash used in financing activities	 (6,746,631)		(8,633,809)	
Net decrease in cash and cash equivalents	 (2,906,066)		(142,909)	
Cash and cash equivalents at beginning of period	4,192,785		535,030	
Cash and cash equivalents at end of period	\$ 1,286,719	\$	392,121	

See Notes to Condensed Financial Statements.

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# SPARTAN MOTORS, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### Note 1

For a description of the accounting policies followed refer to the notes to the Spartan Motors, Inc. (the "Company") annual consolidated financial statements for the year ended December 31, 2001, included in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 22, 2002.

# Note 2

The accompanying unaudited interim condensed consolidated financial statements reflect all normal and recurring adjustments that are necessary for the fair presentation of the Company's financial position as of March 31, 2002, and the results of operations and cash flows for the periods presented.

#### Note 3

The results of operations for the three-month period ended March 31, 2002, are not necessarily indicative of the results to be expected for the full year.

### Note 4

Inventories consist of raw materials and purchased components, work in process, and finished goods and are summarized as follows:

	M	arch 31, 2002	December 31, 2001		
Finished goods	\$	6,470,815	\$	6,466,152	
Raw materials and purchased components		13,522,968		11,234,222	
Work in process		6,177,195		7,399,713	
Obsolescence reserve		(2,167,449)		(1,512,274)	
	\$	24,003,529	\$	23,587,813	
	,,		,		

#### Note 5

Since October 23, 1998, the Company has consolidated its majority-owned subsidiary, Carpenter Industries, Inc. ("Carpenter"), and recognized 100% of Carpenter's operating results. On September 28, 2000, the Company's Board of Directors passed a resolution to cease funding of Carpenter. Carpenter's Board of Directors then voted on September 29, 2000, to begin the orderly liquidation of Carpenter. Since Carpenter was a separate segment of the Company's business, the operating results and the disposition of Carpenter's net assets were accounted for as a discontinued operation. Accordingly, previously reported financial results for all periods presented were restated to reflect this business as a discontinued operation.

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#### Note 5 (continued)

The assets or liabilities of the discontinued operations have been segregated in the consolidated balance sheets. Details of such amounts at March 31, 2002 and December 31, 2001, are as follows:

	 March 31, 2002	D	ecember 31, 2001
Cash and cash equivalents Other current assets	\$ 1,435,707 84,017	\$	1,453,198 84,717
Current assets of discontinued operations	\$ 1,519,724	\$	1,537,915
Notes payable Other current liabilities	\$ 1,135,556 660,000	\$	1,135,556 660,000
Current liabilities of discontinued operations	\$ 1,795,556	\$	1,795,556

The liquidation of Carpenter was substantially completed in the fourth quarter of 2001. The remaining liabilities are expected to be paid in the second quarter of 2002. Any excess obligations will be paid by the Company, as guarantor.

#### Note 6

Sales and other financial information by business segment are as follows (amounts in thousands):

Three Months Ended March 31, 2002

**Business Segments** 

	Chassis		EV Team			Intangibles Other		Other		onsolidated
Net sales Interest expense	\$	52,146 45	\$	18,102 108			\$	(3,529) (62)	\$	66,719 91
Depreciation expense		216		106	\$			117		439
Income tax expense Segment earnings (loss) from continuing		1,663		258	Ψ			(466)		1,455
operations		2,863		398				(22)		3,239
Discontinued operations								75		75
Segment earnings		2,863		398				54		3,315
Segment assets		45,865		27,446		4,543		1,056		78,910
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#### Note 6 (continued)

Three Months Ended March 31, 2001

# **Business Segments**

	Chassis	EV Team		Intangibles		Other		Consolidated	
Net sales	\$ 44,574	\$	17,191			\$	(3,107)	\$	58,658
Interest expense	134		229				164		527
Depreciation and									
amortization expense	212		101	\$	104		104		521
Income tax expense	954		173				87		1,214
Segment earnings (loss) from									
continuing operations	1,525		298		(104)		(251)		1,468
Discontinued operations									
Segment earnings (loss)	1,525		298		(104)		(251)		1,468
Segment assets	51,318		27,746		4,856		3,457		87,377

# Note 7

In June 2001, the Financial Accounting Standards Board (FASB) issued SFAS No. 141, "Business Combinations," and SFAS No. 142, "Goodwill and Other Intangible Assets," effective for fiscal years beginning after December 15, 2001. Under the new rules, goodwill (and intangible assets deemed to have indefinite lives) will no longer be amortized, but will be subject to annual impairment tests in accordance with the Statements. Other intangible assets will continue to be amortized over their useful lives. The Company applied the new rules on accounting for goodwill and other intangible assets beginning in the first quarter of 2002. Application of the non-amortization provisions of SFAS No. 142 would have resulted in an increase in 2001 first quarter net earnings of \$104,251 (\$0.01 per diluted share). During 2002, the Company will perform the first of the required impairment tests of goodwill as of January 1, 2002 and has not yet determined what the effect of these tests will be on the earnings and financial position of the Company.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which addresses financial accounting and reporting for the impairment or disposal of long-lived assets and supersedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of," and the accounting and reporting provisions of APB Opinion No. 30, "Reporting the Results of Operations" for a disposal of a segment of a business. The Company was required to adopt SFAS No. 144 as of January 1, 2002 and it does not expect the adoption of the Statement to have a significant impact on the Company's financial position and results of operations.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is a discussion of the major elements impacting the Company's financial and operating results for the three-month period ended March 31, 2002 compared to the three-month period ended March 31, 2001. The comments that follow should be read in conjunction with the Company's condensed consolidated financial statements and related notes contained in this Form 10-Q.

#### **RESULTS OF OPERATIONS**

The following table sets forth, for the periods indicated, the components of the Company's consolidated statements of operations, on an actual basis, as a percentage of sales:

Tl	N 1 1l	<b>—</b>	March 31
Inrod	MANTHE	$-$ n $\alpha$	March 31

	2002	2001
Sales	100.0%	100.0%
Cost of product sold	81.7%	84.4%
Gross profit Operating expenses:	18.3%	15.6%
Research and development	2.9%	2.7%
Selling, general, and administrative	8.2%	7.6%
Operating income	7.2%	5.3%
Other	(0.2%)	(0.7%)
Earnings before taxes on income	7.0%	4.6%
Taxes on income	2.1%	2.1%
Net earnings from continuing		
operations Discontinued operations:	4.9%	2.5%
Loss from operations of Carpenter		
Gain (loss) on disposal of Carpenter	0.1%	
Net earnings	5.0%	2.5%

## Three-Month Period Ended March 31, 2002, Compared to the Three-Month Period Ended March 31, 2001

For the three months ended March 31, 2002, consolidated sales increased \$8.1 million (13.7%) to \$66.7 million, from \$58.7 million in the first quarter of 2001. Chassis Group sales for these periods increased by \$7.6 million (17.0%). The majority of this increase is due to higher sales of motorhome chassis. During the first three months of 2002, motorhome chassis sales were 38.9% higher than the first three months of 2001. This increase is due to increased demand for motorhomes, in part as a result of improving economic conditions in the United States.

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# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

Fire truck chassis sales in the first quarter of 2002 were down 10.5% over the same period of 2001. The fire truck market continues to be strong in 2002, with the decrease in sales primarily attributable to a short-term decrease in orders after the terrorist attacks of September 11, 2001. Many fire departments put their ordering on hold as a result of the terrorist attacks and waited and see what government funding would be available for future purchases. Transit bus sales continued to decrease as the Company winds down its backlog of transit buses. The Company made the decision in 2000 to transition out of the transit bus market and, consequently, had no transit bus sales in the first quarter of 2002, which is a decrease over the nominal sales in 2001 as the Company would down its backlog.

EVTeam sales increased \$0.9 million, or 5.3%, from their sales level in the prior year's first quarter. The EVTeam's solid backlog insulated the segment from the short-term decrease in orders subsequent to September 11th, resulting in sales growth over the first quarter of 2001.

Gross margin increased from 15.6% for the quarter ended March 31, 2001 to 18.3% for the same period of 2002. This increase is due to two primary factors. First, improved product quality and reliability has translated to lower warranty expense. Second, continued inventory monitoring by management and associates coupled with lower inventory levels has resulted in fewer inventory write-offs.

Operating expenses increased from 10.3% of sales for the first quarter of 2001 to 11.1% for the first quarter of 2002. The increase is due primarily to the Company's decision to make additional investments in new products, as well as higher insurance costs and increased variable expenses related to employee compensation.

On September 28, 2000, the Company's Board of Directors passed a resolution to cease funding of the Company's majority-owned subsidiary, Carpenter Industries, Inc. Carpenter's Board of Directors then voted on September 29, 2000, to begin the orderly liquidation of Carpenter. The disposition of Carpenter's assets is being accounted for as a discontinued operation. The \$0.1 million gain on disposal of Carpenter in 2002 is a result of the Company's revision of its estimated loss to dispose of the business, based upon resolution of an open item related to the disposal. There was no impact from the discontinued operation in the first quarter of 2001. Details of Carpenter's assets and liabilities at March 31, 2002 and December 31, 2001, are set forth in Note 5 to the condensed consolidated financial statements included in Item 1 of this Form 10-Q.

Total chassis orders received during the first quarter of 2002 increased 38.2% compared to the same period in 2001. This is due to a 43.1% increase in motorhome chassis orders coupled with a 29.5% increase in fire truck chassis. Based on average order lead-time, the Company estimates that approximately one-half of the motorhome, one-third of the specialty, and none of the fire truck chassis orders received during the three-month period ended March 31, 2002 were produced and delivered by March 31, 2002.

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# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

At March 31, 2002, the Company had \$80.8 million in backlog compared with a backlog of \$91.4 million related to continuing operations at March 31, 2001. This was due to slight decreases in both segments' backlogs. EVTeam backlog was down \$7.3 million at March 31, 2002, or 17.1%, compared to March 31, 2001, while Chassis Group backlog was down \$3.3 million, or 6.8%.

While orders in the backlog are subject to modification, cancellation or rescheduling by customers, the Company has not experienced significant modification, cancellation or rescheduling of orders in the past. Although the backlog of unfilled orders is one of many indicators of market demand, several factors, such as changes in production rates, available capacity, new product introductions and competitive pricing actions, may affect actual sales. Accordingly, a comparison of backlog from period to period is not necessarily indicative of eventual actual shipments.

# LIQUIDITY AND CAPITAL RESOURCES

For the three months ended March 31, 2002, cash provided by operating activities from continuing operations was \$5.3 million, which was \$4.3 million (45.0%) lower than the \$9.6 million of cash provided by operating activities from continuing operations for the three months ended March 31, 2001. See the "Condensed Consolidated Statements of Cash Flows" contained in Item 1 of this Form 10-Q for the various factors that led to this decrease. The cash provided by operating activities in 2002, combined with the cash on hand at December 31, 2001, allowed the Company to pay off \$8.3 million in long-term debt and also funded the \$1.1 million in property, plant and equipment purchases related to the Company's plant expansion in South Carolina. The Company's working capital decreased \$5.7 million from \$29.2 million at December 31, 2001 to \$23.5 million at March 31, 2002. See the "Condensed Consolidated Statements of Cash Flows" contained in Item 1 of this Form 10-Q for further information regarding the decrease in cash and cash equivalents, from \$4.2 million at December 31, 2001 to \$1.3 million at March 31, 2002.

Shareholders' equity increased \$4.9 million in the three months ended March 31, 2002 to \$41.8 million. This change resulted from the \$3.3 million in net earnings of the Company and the receipt of \$1.6 million from the exercise of stock options.

The Company's primary line of credit is a \$25.0 million revolving note payable to a bank. The Company also has a \$2.6 million term note under the same debt agreement. Under the terms of the line of credit and term note agreement, the Company is required to maintain certain financial ratios and other financial conditions. The agreement also prohibits the Company from incurring additional indebtedness, limits certain acquisitions, investments, advances or loans, and restricts substantial asset sales. At March 31, 2002 the Company was in compliance with all debt covenants.

The Company also has secured lines of credit for \$0.2 million and \$1.1 million and an unsecured line of credit for \$1.0 million. The \$1.1 million line is due from Carpenter and carries an interest rate of 1/2% above the bank's prime rate (prime rate at March 31, 2002 was 4.75%) and has an expiration date of June 30, 2002. This line of credit is guaranteed by the Company. Borrowings under this line totaled \$1.1 million at March 31, 2002. The \$0.2 million line carries an interest rate of 2% above the bank's prime rate and has an expiration date of June 1, 2002. This line of credit is secured by accounts receivable, inventory and equipment. There were no borrowings on this line at March 31, 2002. The \$1.0 million line carries an interest rate of 1% above the bank's prime rate and expires only if there is a change in management. There were no borrowings on the \$1.0 million line at March 31, 2002. The Company believes it has sufficient resources from cash flows from operating activities and, if necessary, from additional borrowings under its lines of credit to satisfy ongoing cash requirements for the next 12 months.

#### **EFFECT OF INFLATION**

Inflation affects the Company in two principal ways. First, the Company's debt is tied to the prime and LIBOR interest rates so that increases affecting interest rates may be translated into additional interest expense. Second, general inflation impacts prices paid for labor, parts and supplies. Whenever possible, the Company attempts to cover increased costs of production and capital by adjusting the prices of its products. However, the Company generally does not attempt to negotiate inflation-based price adjustment provisions into its contracts. Since order lead times can be as much as six months, the Company has limited ability to pass on cost increases to its customers on a short-term basis. In addition, the markets the Company serves are competitive in nature, and competition limits the Company's ability to pass through cost increases in many cases. The Company strives to minimize the effect of inflation through cost reductions and improved productivity.

#### FORWARD LOOKING STATEMENTS

This Form 10-Q contains statements that are not historical facts. These statements are called "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements involve important known and unknown risks, uncertainties and other factors and can be identified by phrases using "estimate," "anticipate," "believe," "project," "expect," "intend," "predict," "potential," "future," "may," "should" and similar expressions or words. Our future results, performance or achievements may differ materially from the results, performance or achievements discussed in the forward-looking statements. There are numerous factors that could cause actual results to differ materially from the results discussed in forward-looking statements, including:

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# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

- Changes in existing products liability, tort or warranty laws or the introduction of new laws, regulations or policies that could affect our business practices: these laws, regulations or policies could impact our industry as a whole, or could impact only those portions in which we are currently active, for example, laws regulating the design or manufacture of emergency vehicles or regulations issued by the National Fire Protection Association; in either case, our profitability could be injured due to a industry-wide market decline or due to our inability to compete with other companies that are unaffected by these laws, regulations or policies.
- Changes in environmental regulations: these regulations could have a negative impact on our earnings; for example, laws mandating greater fuel efficiency could increase our research and development costs.
- Changes in economic conditions, including changes in interest rates, financial market performance and our industry: these types of changes can impact the economy in general, resulting in a downward trend that impacts not only our business, but all companies with which we compete; or, the changes can impact only those parts of the economy upon which we rely in a unique fashion, including, by way of example:
  - Factors that impact our attempts to expand internationally, such as the introduction of trade barriers in the United States or abroad.
- Changes in relationships with major customers: an adverse change in our relationship with major customers would have a negative impact on our earnings and financial position.
- The effects of the September 11, 2001 terrorist attacks: the considerable political and economic uncertainties
  resulting from these events could adversely affect the Company's order intake and sales, particularly in the
  motorhome market.
- Factors that we have discussed in previous public reports and other documents filed with the Securities and Exchange Commission.

this list is not intended to be exhaustive; many other factors could impact our business and it is impossible to predict with any accuracy which factors could result in which negative impacts. Although we believe that the forward-looking statements contained in this Form 10-Q are

reasonable, we cannot provide you with any guarantee that the anticipated results will be achieved. All forward-looking statements in this Form 10-Q are expressly qualified in their entirety by the cautionary statements contained in this section and you are cautioned not to place undue reliance on the forward-looking statements contained in this Form 10-Q. In addition to the risks listed above, other risks may arise in the future, and we

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

disclaim any obligation to update information contained in any forward-looking statement.

The Company's primary market risk exposure is a change in interest rates in connection with its outstanding variable rate short-term and long-term debt. Due to variable interest rates on the Company's short-term and long-term debt, an increase in interest rates of 1% could result in the Company incurring an additional \$0.03 million in annual interest expense. Conversely, a decrease in interest rates of 1% could result in the Company saving \$0.03 million in annual interest expense. The Company does not expect such market risk exposure to have a material adverse effect on the Company. The Company does not enter into market risk sensitive instruments for trading purposes.

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#### PART II. OTHER INFORMATION

# Item 6. Exhibits and Reports on Form 8-K.

(a) <u>Exhibits</u>. The following documents are filed as exhibits to this report on Form 10-Q:

Exhibit No.	<u>Document</u>
3.1	Spartan Motors, Inc. Restated Articles of Incorporation, as amended to date. Previously filed as an exhibit to the Company's Annual Report on Form 10-K for the period ended December 31, 2000, and incorporated herein by reference.
3.2	Spartan Motors, Inc. Bylaws, as amended to date. Previously filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2001, and incorporated herein by reference.

(b) Reports on Form 8-K. The Company filed the following Current Report on Form 8-K during the quarter ended March 31, 2002. This Form 8-K was furnished pursuant to Regulation FD and is considered to have been "furnished" but not "filed" with the Securities and Exchange Commission.

Date of Report	Filing Date	Item(s) Reported

This Form 8-K included a press release that announced the Company's financial results for the first quarter of 2002 and included condensed income statements for the three-month and twelve-month periods ended December 31, 2001 and December 31, 2000.

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## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 15, 2002 SPARTAN MOTORS, INC.

By /s/ Richard J. Schalter

Richard J. Schalter Executive Vice President, Chief Financial Officer, Secretary and Treasurer (Principal Accounting and Financial Officer)

Exhibit No.	<u>Document</u>
3.1	Spartan Motors, Inc. Restated Articles of Incorporation, as amended to date. Previously filed as an exhibit to the Company's Annual Report on Form 10-K for the period ended December 31, 2000, and incorporated herein by reference.
3.2	Spartan Motors, Inc. Bylaws, as amended to date. Previously filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2001, and incorporated herein by reference.