# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 26, 2007

# **SPARTAN MOTORS, INC**

(Exact name of registrant as specified in its charter)

Michigan0-1361138-2078923(State or other jurisdiction of incorporation)(Commission (IRS Employer Identification no.)

1165 Reynolds Road Charlotte, Michigan

**48813** (Zip Code)

(Address of principal executive offices)

Registrant's telephone number, including area code: (517) 543-6400

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02 Results of Operations and Financial Condition.

On July 26, 2007, Spartan Motors, Inc. issued a press release concerning its financial results for the quarter ended June 30, 2007. The press release is attached to this Form 8-K as Exhibit 99.1 and is here incorporated by reference. This Report and the Exhibit are furnished to, and not filed with, the Commission.

# Item 7.01 Regulation FD Disclosure.

On July 26, 2007, Spartan Motors, Inc. issued the press release that is attached to this Form 8-K as Exhibit 99.2 and is here incorporated by reference. This Exhibit is furnished to, and not filed with, the Commission.

## Item 9.01 Financial Statements and Exhibits.

## (d) Exhibits:

- 99.1 Spartan Motors, Inc. Press Release dated July 26, 2007. This Exhibit is furnished to, and not filed with, the Commission.
- 99.2 Spartan Motors, Inc. Press Release dated July 26, 2007. This Exhibit is furnished to, and not filed with, the Commission.

# SIGNATURES

Pursuant to the requirement	ents of the Securities	Exchange Act of 1	1934, the registrant has	s duly caused thi	is report to be sign	gned on its
behalf by the undersigned hereunto duly	y authorized.					

SPARTAN MOTORS, INC.

Date: July 26, 2007 By /s/ James W. Knapp

James W. Knapp Chief Financial Officer

#### **EXHIBIT INDEX**

Exhibit Number	<u>Document</u>
99.1	Spartan Motors, Inc. Press Release dated July 26, 2007.
99.2	Spartan Motors, Inc. Press Release dated July 26, 2007.

#### **EXHIBIT 99.1**



# FOR IMMEDIATE RELEASE

# Spartan Motors Posts Record Second Quarter Highlighted by 30.5 Percent Net Earnings Gain, Record Backlog

CHARLOTTE, Michigan, July 26, 2007 - Spartan Motors, Inc. (NASDAQ: SPAR) reported its best-ever second quarter results marked by a 39.7 percent increase in net sales and a 30.5 percent increase in net earnings for the quarter ended June 30, 2007.

Spartan, a leading manufacturer of custom vehicle chassis and emergency-rescue vehicles, reported net earnings of \$6.5 million, or \$0.20 per diluted share, on net sales of \$152.6 million in the second quarter of 2007, compared with net earnings of \$5.0 million, or \$0.17 per diluted share, on net sales of \$109.2 million in the second quarter of 2006. All financial information includes adjustments for the Company's 3-for-2 stock splits in June 2007 and Dec. 2006.

"This was another quarter in the right direction, highlighted by year-over-year improvements in sales, earnings, return on invested capital and backlog," said John Sztykiel, president and CEO of Spartan Motors. "We posted sales gains in every product group at Spartan Chassis, including ramping up production to meet current and future orders related to the military's Mine Resistant Ambush Protected (MRAP) vehicle program, and grew sales with our recreational vehicle and emergency-rescue products, despite stiff market and economic headwinds."

Through the first six months of 2007, Spartan's sales increased 38.8 percent compared with the same period of last year, while earnings increased 44.8 percent compared to the same six-month period in 2006. The company reported net earnings per diluted share of \$0.42 per share for the first six months of 2007, compared with net earnings per diluted share of \$0.32 per share in the same period of 2006.

"We remain on track for the best year in company history and see additional growth potential in the second half of 2007," Sztykiel said. "We have increased our production capacity at Spartan Motors by approximately 27 percent on a square-footage basis, which helped our production efficiency in fire trucks and positions us to meet our growing MRAP-related orders. Our goal is to use this increased production capacity to facilitate larger deliveries in the second half of 2007 versus the first half of the year.

"We are also looking at additional capacity increase options, as we believe we are in a strong position to increase our presence in the MRAP marketplace and are focused on ensuring we are not the bottleneck for this very important, life-saving product."

Spartan's gross margin decreased to 15.7 percent in the second quarter of 2007, compared with 17.1 percent for the same period in 2006, reflecting primarily a shift in product mix and margin pressures on specialty vehicle units due to increased competition. Operating margin declined modestly to 7.0 percent in the second quarter of 2007, compared with 7.4 percent in the same quarter of 2006.

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Spartan Motors' consolidated backlog increased 20.1 percent over the same quarter of last year to approximately \$290.4 million as of June 30, 2007. This marks the largest backlog in company history and a \$40.2 million increase from the first quarter 2007. Spartan Motors anticipates filling its current backlog orders by April 2008.

On a consolidated basis, Spartan posted a return on invested capital (ROIC) of 22.5 percent in the second quarter of 2007, a 1.4 percent increase compared to ROIC of 22.2 percent for the same quarter in 2006. (Spartan defines return on invested capital as operating income less taxes, on an annualized basis, divided by total shareholders' equity.)

The Company ended the quarter with \$25.0 million in long-term debt, which includes financing for Spartan Chassis' new and renovated facilities and growth in working capital to support its increased sales. Spartan reported \$1.6 million in cash and cash equivalents at the end of the second quarter of 2007.

#### **Spartan Chassis**

Sales at Spartan Chassis, the company's largest operating unit, increased 43.4 percent to \$137.4 million, or 90.0 percent of Spartan Motors' total sales. Earnings at Spartan Chassis improved 25.5 percent in the current second quarter compared to the same quarter of last year, and the unit's backlog as of June 30, 2007 increased 31.1 percent year-over-year.

Spartan's RV chassis sales increased 2.0 percent in the 2007 second quarter, driven in part by a year-to-date 5.0 percent increase in industry wholesale shipments for Class A motorhomes as of May 2007, the latest industry data available from the Recreational Vehicle Industry Association (RVIA). Backlog for RV chassis decreased 18.4 percent year-over-year as of June 30, 2007, reflecting waning consumer confidence and slower retail traffic at RV dealers.

"Spartan Chassis as a whole continues to drive the business, and while the going is tough, we are optimistic that we can work to gain business in a difficult RV climate," said Sztykiel. "Though the RV industry as a whole continues to face challenges due to unstable and high fuel prices, the RVIA is forecasting a 4.9 percent increase in Class A motorhome shipments for 2007."

Sales of fire truck chassis increased 7.9 percent in the second quarter of 2007 compared to the same period last year. Backlog for fire truck chassis at the end of the first quarter was \$72.1 million, a 36.1 percent decrease compared with last year. Spartan said the decline in order backlog reflects its ability to increase production rates and reduce lead times, but also a general softness in the fire truck market compared to 2006 when pre-buying occurred ahead of the significant 2007 engine emissions change.

Other product sales, including specialty vehicle chassis, parts and Spartan's subcontracts for military vehicle customers, increased 485.7 percent in the second quarter of 2007. Likewise, backlog for other products increased 316.6 percent to \$131.8 million as of June 30, 2007. As reported in May 2007, Spartan Chassis received subcontract orders in the second quarter of 2007 from Force Protection, Inc. and General Dynamics Land Systems totaling \$107.6 million.

"While our military business has been strong, we are staying focused on product innovation in all our market niches, and we remain on track to introduce a significant new custom chassis product in August 2007," said Sztykiel. "Initially targeted toward the commercial chassis segment of the fire truck market, this new product will also create opportunities in the ambulance market and other commercial markets over time."

#### **Emergency Vehicle Team (EVTeam)**

Spartan's EVTeam operating unit, consisting of its Crimson Fire, Crimson Fire Aerials and Road Rescue subsidiaries, reported a sales increase of 5.1 percent in the 2007 second quarter compared with the prior year period. The EVTeam reported backlog of \$62.7 million at the end of the quarter, an 8.0 percent decrease compared to the unit's backlog in the second quarter of 2006.

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"The EVTeam continued to improve over the first half of 2007 and we expect this momentum to continue moving into the second half of the year," Sztykiel said. "We expect the chassis production constraint affecting Crimson Fire and Crimson Fire Aerials will be alleviated by Spartan's new cab and chassis plant, which opened in May 2007. We also have added new leadership at Road Rescue and Crimson Fire, and these individuals are already implementing operational changes and executing plans to improve results at the EVTeam over the next six months.

"Emergency rescue, fire trucks and ambulances represent both growth and diversity for our stakeholders, and we are excited and focused relative to this market niche," Sztykiel added.

#### Conference Call, Webcast and Presentation

Spartan Motors will host a conference call for analysts and portfolio managers at 10 a.m. ET today to discuss these results and current business trends. To listen to a live webcast of the call, please visit <a href="http://www.spartanmotors.com/webcasts.asp">http://www.spartanmotors.com/webcasts.asp</a>.

#### **About Spartan Motors**

Spartan Motors, Inc. (<a href="https://www.spartanmotors.com">www.spartanmotors.com</a>) designs, engineers and manufactures custom chassis and vehicles for the recreational vehicle, fire truck, ambulance, emergency-rescue and specialty vehicle markets. The Company's brand names - Spartan<sup>TM</sup>, Crimson Fire Aerials<sup>TM</sup>, and Road Rescue<sup>TM</sup> - are known for quality, value, service and being the first to market with innovative products. The Company employs approximately 1,300 at facilities in Michigan, Pennsylvania, South Carolina, and South Dakota. Spartan reported sales of \$445 million in 2006 and is focused on becoming the premier manufacturer of specialty vehicles and chassis in North America.

This release contains forward-looking statements, including, without limitation, statements concerning our business, future plans and objectives and the performance of our products. These forward-looking statements involve certain risks and uncertainties that ultimately may not prove to be accurate. Actual results and future events could differ materially from those anticipated in such statements. Technical complications may arise that could prevent the prompt implementation of the plans outlined above. The company cautions that these forward-looking statements are further qualified by other factors including, but not limited to, those set forth in the company's Annual Report on Form 10-K filing and other filings with the United States Securities and Exchange Commission (available at <a href="http://www.sec.gov">http://www.sec.gov</a>). Government contracts and subcontracts typically involve long payment and purchase cycles, competitive bidding, qualification requirements, delays or changes in funding, extensive specification development and changes, price negotiations and milestone requirements. An announced award of a governmental contract is not equivalent to a finalized executed contract and does not assure that orders will be issued and filled. Government agencies also often retain some portion of fees payable upon completion of a project and collection of contract fees may be delayed for long periods, which can negatively impact both prime contractors and subcontractors. The company undertakes no obligation to publicly update or revise any statements in this release, whether as a result of new information, future events or otherwise, except as required by law.

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#### CONTACT:

John Sztykiel, CEO, or Jim Knapp, CFO Spartan Motors, Inc. (517) 543-6400

Jeff Lambert or Ryan McGrath Lambert, Edwards & Associates, Inc. (616) 233-0500 / rmcgrath@lambert-edwards.com



# Spartan Motors, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

	<u>June 30, 2007</u>		December 31, 2006		
	\$-000		\$-000		
ASSETS					
Current assets:					
	\$	1,584	\$	13,835	
Cash and cash equivalents	Φ	76,906	Φ	62,620	
Accounts receivable, net Inventories					
Deferred income tax assets		78,748		64,173	
		4,371		4,567	
Deposits on engines		2,746		10,900	
Taxes receivable		2,974		4 000	
Other current assets		1,366		1,882	
Total current assets		168,695		157,977	
Property, plant and equipment, net		42,446		29,659	
Goodwill		2,457		2,457	
Other assets		506		555	
Total assets	\$	214,104	\$	190,648	
LIABILITIES AND SHAREHOLDERS' EQUITY					
Current liabilities:					
Accounts payable	\$	40,468	\$	30,704	
Accrued warranty		8,122		6,381	
Accrued compensation and related taxes		5,831		7,712	
Accrued vacation		1,767		1,483	
Accrued customer rebates		2,257		3,471	
Deposits from customers		5,380		7,465	
Taxes on income				1,566	
Other current liabilities and accrued expenses		2,874		2,591	
Current portion of long-term debt		522		521	
Total current liabilities		67,221		61,894	
Long-term debt, less current portion		24,957		25,218	
Other non-current liabilities		1,008			
Deferred income tax liabilities		89		355	
Shareholders' equity:					
Common stock		325		317	
Additional paid in capital		60,181		54,233	
Retained earnings		60,323		48,631	

Total liabilities and shareholders' equity

\$

214,104

\$

190,648



# Spartan Motors, Inc. and Subsidiaries Condensed Consolidated Statements of Operations Three Months Ended June 30, 2007 and 2006

	June 30, 2	June 30, 2007		June 30, 2006		
	\$-000-	%	\$-000-	%		
Sales Cost of Products Sold	152,583 128,570		109,227 90,553			
Gross Profit	24,013	15.7	18,674	17.1		
Operating Expenses:	2 000	0.4	0.000	0.7		
Research and Development Selling, General and Administrative	3,696 9,670	2.4 6.3	2,966 7,673	2.7 7.0		
Total Operating Expenses	13,366	8.7	10,639	9.7		
Operating Income	10,647	7.0	8,035	7.4		
Other Income (Expense): Interest Expense Interest and Other Income	(436) 192	(0.3) 0.1	(30) 211	(0.0) 0.2		
Total Other Income (Expense)	(244)	(0.2)	181	0.2		
Earnings before Taxes on Income	10,403	6.8	8,216	7.6		
Taxes on Income	3,887	2.5	3,223	3.0		
Net Earnings	6,516	4.3	4,993	4.6		
Basic Net Earnings per Share	0.20		0.17			
Diluted Net Earnings per Share	0.20		0.17			
Basic Weighted Average Common Shares Outstanding	32,073		28,865			



# Spartan Motors, Inc. and Subsidiaries Condensed Consolidated Statements of Operations Six Months Ended June 30, 2007 and 2006

	June 30, 2	June 30, 2007		<u>June 30, 2006</u>		
	\$-000-	%	\$-000-	%		
Sales Cost of Products Sold	295,465 246,761		212,893 177,451			
Gross Profit	48,704	16.5	35,442	16.6		
Operating Expenses:						
Research and Development Selling, General and Administrative	7,486 19,151	2.5 6.5	5,811 14,729	2.7 6.9		
Total Operating Expenses	26,637	9.0	20,540	9.6		
Operating Income	22,067	7.5	14,902	7.0		
Other Income (Expense): Interest Expense Interest and Other Income	(682) 329	(0.3) 0.1	(86) 515	(0.0) 0.2		
Total Other Income (Expense)	(353)	(0.2)	429	0.2		
Earnings before Taxes on Income	21,714	7.3	15,331	7.2		
Taxes on Income	7,992	2.7	5,857	2.7		
Net Earnings	13,722	4.6	9,474	4.5		
Basic Net Earnings per Share	0.43		0.33			
Diluted Net Earnings per Share	0.42		0.32			
Basic Weighted Average Common Shares Outstanding	31,828		28,721			



# Spartan Motors, Inc. and Subsidiaries Sales and Other Financial Information by Business Segment Quarter Ended June 30, 2007

# Three Months Ended June 30, 2007 (amounts in thousands)

		Business Segments						
	Chassi	is	EVT	eam	Oth	Other		nsolidated
Motorhome Chassis Sales	6	0,390						60,39
Fire Truck Chassis Sales	2	8,868				(5,585)		23,28
EVTeam Product Sales				20,770				20,770
Other Product Sales	4	8,140						48,140
Total Net Sales	13	7,398		20,770		(5,585)		152,58
Interest Expense (Income)		2		370		64		430
Depreciation Expense		407		299		160		860
Segment Net Earnings (Loss)		8,078		(955)		(607)		6,510
Six Months Ended June 30, 20	007 (amounts in thou	ısands)						
		Business S	Segments					
	Chassi	is	EVT	eam	Oth	ner	Cor	nsolidated
Motorhome Chassis Sales	11	6,544						116,54
Fire Truck Chassis Sales		9,492			('	12,116)		47,370
EVTeam Product Sales				42,170				42,170
Other Product Sales	8	9,375						89,37
Total Net Sales	26	5,411		42,170	(*	12,116)		295,46
Interest Expense (Income)		2		678		2		682
Depreciation Expense		792		608		290		1,690
Segment Net Earnings (Loss)	1	6,438		(1,677)		(1,039)		13,72
Period End Backlog (amounts	in thousands)							
	June 30, 2006	Septembe	er 30, 2006	Decemb	per 31, 2006	March 31, 2007	Jt	une 30, 2007
Motorhome Chassis *	29,141		27,416		28,198	37,6	79	23,768
Fire Truck Chassis *	112,874		81,889		84,445	84,4		72,09
Other Product *	31,636		56,175		49,729 53,178			131,80
Total Chassis	173,651							

EVTeam Product *	68,176	65,387	69,715	74,843	62,691
Total Backlog	241,827	230,867	232,087	250,116	290,357

<sup>\*</sup> Anticipated time to fill backlog orders; 2 months or less for motorhome chassis and 4-10 months for fire truck chassis, other product and EVTeam product

#### **EXHIBIT 99.2**



#### FOR IMMEDIATE RELEASE

Contact: Karen Hildebrant Spartan Chassis, Inc. (517) 543-6400 ext. 3111

Ryan McGrath, Jeff Lambert Lambert, Edwards & Associates, Inc. (616) 233-0500

# **Spartan Chassis to Support Production of Mine Protected Vehicles**

Michigan Company Awarded Subcontract to Supply Key Chassis Components

CHARLOTTE, Michigan, July 25, 2007 - Spartan Chassis, Inc., a subsidiary of Spartan Motors, Inc. (Nasdaq: SPAR), today announced it has received a subcontract award, worth nearly \$30 million, from Force Protection, Inc. to supply and integrate key chassis components in the production of advanced tactical vehicles under the Mine Resistant Ambush Protected, or MRAP, program.

The order placed with Spartan Chassis by Force Protection, a Charleston, S.C.-based manufacturer of ballistic and mine-protected military vehicles, calls for 269 Category I Cougar 4x4 vehicles, which will go to all branches of the U.S. military. Production of the vehicles is slated for completion by the end of January 2008.

"Spartan Chassis' proven specialty chassis expertise has afforded us another opportunity to work with Force Protection," said Richard Schalter, president of Spartan Chassis. "These vehicles are in great demand and we are excited about this and future opportunities to work with Force Protection in supporting the U.S. military."

Force Protection is a leader in producing the world's most advanced mine protected vehicles that have become the gold standard for troop safety against the threat of improvised explosive devices (IEDs), land mines, and roadside bombs.

#### About Spartan Chassis, Inc.:

Spartan Chassis, Inc., a subsidiary of Spartan Motors, Inc. (Nasdaq: SPAR), is a leading developer and manufacturer of custom chassis for recreational vehicles, fire trucks and specialty vehicles. Spartan Motors, which also manufactures emergency rescue vehicles under the brand names of Crimson Fire, Crimson Fire Aerials and Road Rescue, reported sales of \$445 million in 2006 and is focused on becoming the premier manufacturer of specialty vehicles and chassis in North America.

This release contains forward-looking statements, including, without limitation, statements concerning our business, future plans and objectives and the performance of our products. These forward-looking statements involve certain risks and uncertainties that ultimately may not prove to be accurate. Actual results and future events could differ materially from those anticipated in such statements. Technical complications may arise that could prevent the prompt implementation of the plans outlined above. The company cautions that these forward-looking statements are further qualified by other factors including, but not limited to, those set forth in the company's Form 10-K filling and other fillings with the United States Securities and Exchange Commission (available at http://www.sec.gov). Government contracts and subcontracts typically involve long payment and purchase cycles, competitive bidding, qualification requirements, delays or changes in funding, extensive specification development and changes, price negotiations and milestone requirements. An announced award of a governmental contract is not equivalent to a finalized executed contract and does not assure that orders will be issued and filled. Government agencies also often retain some portion of fees payable upon completion of a project and collection of contract fees may be delayed for long periods, which can negatively impact both prime contractors and subcontractors. The company undertakes no obligation to publicly update or revise any statements in this release, whether as a result of new information, future events or otherwise, except as required by law.

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